

Hi, I'm Sandy Jurekevic from Centerstate CEO. I could ask the question: how can you give me an example of a good tip, or what types of tips do you get at tip club? Well I had a meeting with a hearing aid company that was coming into town. It was a new business he had immediate need for a tech. Additionally, he needed furniture. He was setting up shop, so to speak. I shared the tip at the tip club and one of our other members knew of a technician that was looking for a new job. We connected the two of them. They interviewed and he was hired as a new tech for the hearing aid company. also in putting together his office he purchased furniture from our tip club member. It was a win-win all the way around.

I'm Deb Angarano from merchant solutions. I was asked by a potential member if I thought there was any good relationships for opportunities to be had from relationships in the group and I have to tell him yes. I said I signed four hotels, no actually was a 55 hotels chain from a relationship I made in the group. and in addition to that, I worked with a moving company and actually was able to sign an association in New York State to do the processing credit card processing for their members. So yes, there's a great opportunity for relationships to be made in the group to bring you new opportunities

Hi, I'm Paul Myles. I'm with J.F. Real Estate. we're a commercial real estate brokerage firm here in Syracuse New York. So he'd like to know about a lead that turn into a great business for me shortly after i joined the tip club five years ago. i received a tip from one of the members in the club that actually resulted in an eight hundred thousand dollar real estate sale so i would have to say it was probably one of the more significant. And I've received several other great tips since since I've been a member of the group.

My name is Jessica Sloma I'm with Ultimate Arrival and people often ask me why I joined the Tip Club of Syracuse and it's simple. It's definitely the caliber of the group. I've been with the group just over a year and I intend to be with the group for years to come. it's a very supportive group and the camaraderie has just been amazing. I've received a lot in that year.

My name is art Delaney and I'm owner of Delaney moving and Storage. My wife Julie and I have had our United Van Lines agency here for 26 years now and I've been involved in the tip club for about 10 or 12 years. I think what keeps me involved in the tip club is the genuine interest that other members have taken in our business and in our success. Not only do we get countless leads but we hit a tremendous amount of one-on-one referrals and that means a lot to me because it means they trust us enough with their personal contacts professional contacts to have us involved in whatever aspect of our services whether it's moving or storage and handle those those leads.

Hi I'm Frank Squadrito, and I'm a CPA partner with D'arcangelo and Co. here in central New York. I've been a member of the tip club of Syracuse for 32 years and it's been a very rewarding experience for me and my firm we have been successful in developing relationships with referrals from the group as well as some of its members they've become longtime clients and very loyal business associates of my office. And the camaraderie is amazing as well people have been very very good at referring businesses to so many other businesses in the group but personally I found that it's been some of my long time significant clients of my office came from the tip club of Syracuse and I'm very very grateful for that.